

Figure 2d -- Selected Residential Market Share Analysis

Intra-Product Analysis						
	2003E	2004E	2005E	2006E	2007E	2008E
Local Residential Wirelines	134.4	134.1	136.2	138.6	142.1	143.3
Cable	2.4%	3.9%	5.5%	7.3%	8.4%	9.1%
iLEC	79.2%	76.7%	74.4%	72.0%	69.3%	68.6%
IXC	18.5%	19.4%	20.1%	20.7%	22.2%	22.3%
HSD	23.4	30.2	36.2	40.9	44.2	46.4
Cable	67.6%	66.6%	66.6%	66.0%	65.4%	65.4%
iLEC	32.4%	33.4%	33.4%	34.0%	34.6%	34.6%
Pay Television	93.1	95.0	97.4	99.5	101.5	103.5
Cable	76.8%	74.6%	73.1%	72.0%	70.9%	69.9%
DBS	23.2%	25.4%	26.9%	28.0%	29.1%	30.1%

Source: Company reports, FCC, Thomas Weisel Partners LLC estimates